

# **Engaging Fans & Patrons**

A collection of ideas from live event marketers

It's been a tough few weeks for marketers as we navigate a new normal in the midst of the coronavirus pandemic.

We know that every paused journey will eventually restart. As there is no definitive guide on what to do or not do during this epidemic, marketers across the industry are flexing their creativity to adapt their communications and overall fan engagement efforts.

We've seen incredible examples of creativity, compassion and connection from Ticketmaster clients across North America. While not exhaustive, check out some of the ways your peers are connecting and engaging with their communities.

#### **Behind the Scenes**

Social platforms provide the opportunity for fans to get a glimpse behind the scenes with artists, players and performers as they shelter in place. Entertainers are adding a layer of authenticity to their connections with fans by giving sneak peeks into their lives, discussing their experiences, showing their fun side and even providing entertainment with exciting challenges.

Here are some examples that caught our eye:



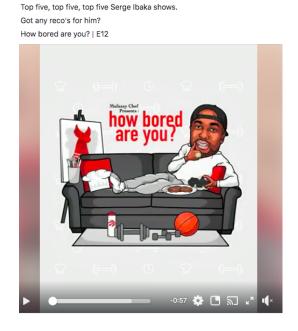


Toronto Raptors

19 hrs · 🔇









### **Community Information**

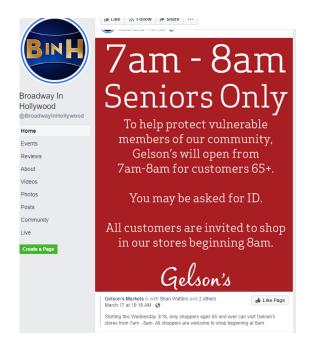
Accessing community updates is important during times of crisis. Providing links to vital information not only informs your community but helps solidify the connection you have with fans and patrons.

Here are some examples that caught our eye:

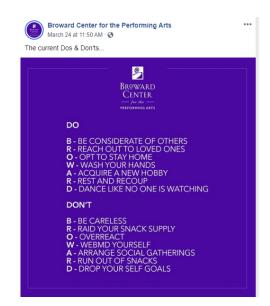














Washing Your Hands CPL Style

Step  $\blacksquare$  Pull up the highlights from Forge Football Club's match on July 20th  $\blacksquare$  https://bit.ly/2UACZWJ

Step  ${\Large \mbox{\fontfamily{1.5}}}$  Skip to the part where Kadell Thomas breaks the internet ... See More

## Hand-washing technique with soap and water



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#### **Community Initiatives**

From driving awareness to raising funds, community outreach is vital to connecting with your audience. Through interacting and promoting these community building efforts organizations are building authentic connections with their fans and patrons.

Here are some examples that caught our eye:



The Sacramento Kings and The Legends Way have donated all prepared and perishable food items on hand at Golden 1 Center to the Sacramento County Office of Education and the Sacramento Food Bank



Golden 1 Center Donates Food to Local Community Amid COVID-19 Public Health Crisis



Hey Dallas, have you been looking for ways to make a difference in our community? Well, here's your chance! We have teamed up with Carter BloodCare to hold a community-wide blood drive at the Music Hall this Friday from 10 AM – 4 PM. Make your appointment by texting 800-366-2834. Walk-ins are also welcome.

The Music Hall allows for the recommended social distancing between donor beds and in waiting areas, Learn more about the precautions being used here: https://wp.me/p8kXGh-2P6 #GiveForLife





Over the past week, our team has been working to get 27,000 pounds of food including 18,000 pounds of fresh vegetables, 1,800 pounds of bread and staples and 5,700 pounds of ready prepared food into the hands of people who need it most. (2/4)





Earlier this week, SevenVenues partnered with Spectra to donate 500 pounds of food that would have otherwise gone to waste due to numerous event cancellations. A heartfelt thank you to Foodbank of Southeastern Virginia and the Eastern Shore and Spectra for an opportunity to make the best of a challenging situation.

"We're trying to take something positive out of the negative. We do what we can for our community," said Charles Rousey, Spectra General Manager. While our associates are at home with their loved ones at this critical time, Spectra supported them by providing prepared food that was not eligible for donation. For more information on how to donate to Foodbank of Southeastern Virginia and the Eastern Shore, visit FoodBankOnline org.



#### Support For Frontline Workers and Emergency Responders

Frontline workers and emergency responders provide a crucial role during times of crisis. Whether it's a medical professional or the grocery store cashiers, these team members work tirelessly day and night to keep society running. Showing appreciation to these brave heroes is one way to stay connected with your community.

Here are some examples that caught our eye:





#### **Sponsor Activation**

From driving awareness to raising funds, community outreach is vital to connecting with your audience. Through interacting and promoting these community building efforts organizations are building authentic connections with their fans and patrons.

Here is one example that caught our eye:



#### Fan Engagement

In this new "normal" when face to face interaction isn't available, social media provides you with a unique opportunity to stay engaged with your audience. Successful engagements can help lighten the mood, provide activity, generate excitement, and help to bring the community together.

Here are some examples that caught our eye:



Just because you are at home doesn't mean you have to miss your favorite artists perform LIVEI Check out the Billboard's list of shows and musical events to stream from the comfort of your home: https://bit.ly/3afSfPh #MusicMonday







A message for our box office staff.







Quelle musique écoutez-vous ces jours-ci? Discutons ensemble de vos albums et chansons préférés à écouter à la maison!  $\P$ 

What music have you been listening to in the past week? Let's share together our favourite songs and albums to listen to while we're at home!



Name your favorite album starting with the letter M.





Working from home? Show us your WFH setup for today's #IslesDailyChallengel Bonus points if we can spot some Isles items &





Hi people, it's the #Preds Social Media team!

We're doing a Q & A for the next hour or so. Hit us with your questions.



What kind of social content do you want to see during this time?



Share your puppy pics below for #NationalPuppyDay









Here are some good boys and girls to brighten your day. #NationalPuppyDay





Who's ready for the next ASO Watch Party? We can't wait to connect with ASO fans around the world. This time we'll get together for a lunchtime viewing of Joshua Bell's 2019 performance with the ASO.

\*\*The Watch Party will begin at 11:40am, and the concert will begin at noon. So, tune in, make a sandwich, wrangle the kids, and join us.\*\*





Caps continue the simulation season with a matchup against the Rangers tonight at 7pm on @NBCSWashington

How to watch #CapsRangers: Washca.ps/vsNYR-Mar26





For those of you working from home - here is your ZOOM background for today 😃







Geek out over Wilco's new Front of

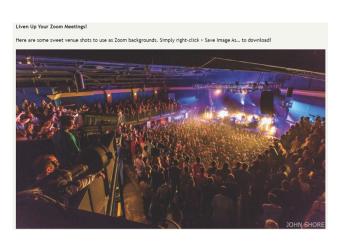
House series Download <u>Father John Misty's new live album</u> to support MusicCares' COVID-19 Relief Fund



Time for a little fireside chat with The Arena Guy to talk about some of the best concerts you can enjoy from home.

Plus - #OSUWexMed. Still needs your help. Here's the mentioned link: go.osu.edu/BpuC.





puzzle

· Spice up your kitchen routine with our Promotion Manager's go-to songs for cooking

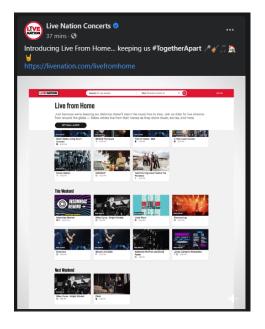
Check out Tiny Desk's first home concert featuring <u>Soccer Mommy</u>

#### "Live From Home" Streaming

It's clear that content creators want to find ways to connect with their communities to share their incredible talents. Entertainers of all stripes and sizes from James Taylor to Garth Brooks to Oklahoma!, are taking to social media and streaming platforms.

"Just because we're keeping our distance doesn't mean the music has to stop. Join us daily for live streams from around the globe — follow artists live from their homes as they share music, stories, and more." Live Nation





#### **Family**

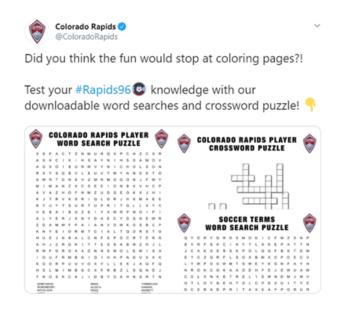
With schools closed and parents working from home when able, keeping kids entertained and engaged is a new challenge. Engaging kid-friendly content and activities may help your organization bond with grateful parents.

Here are some examples that caught our eye:









There's no official guide on how to communicate, what information is the most important, or how often to post because what's best for one organization may not be right for another. As a new course to navigate, we suggest learning, adapting, and listening to your community for the insights you need to move forward.

Have questions? Please contact your Ticketmaster representative.



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